



ADVISOR SALES TRAINING

2018 SCHEDULE

JULY

Thursday 19th & Friday 20th
Cincinnati, OH

[REGISTER NOW!](#)

SEPTEMBER

Monday 24th & Tuesday 25th
La Vegas, NV

[REGISTER NOW!](#)

NOVEMBER

Thursday 15th & Friday 16th
Cincinnati, OH

[REGISTER NOW!](#)

HOTEL

Hilton Garden Inn, 5200 Natorp Blvd, Mason, OH 45040
Phone: (513) 204-6000

AIRPORTS

Cincinnati/N. Kentucky Int'l Airport (CVG)
Dayton International Airport (DAY)

EXECUTIVE SHUTTLE

Airport to Hotel— CVG ONLY
Phone: (800) 990-8841

For transportation between CVG Airport and The Hilton Garden Inn, please call Executive Shuttle to schedule your pick up. Reserve a round trip (shared shuttle) for approx. \$80 or \$50 one way.

Presented By

**Drew K. Horter, CFP®, Founder
Chief Executive Officer**

- 35+ Years of Industry Experience
- 25+ Years as the Founder and CEO of an RIA
- 30+ Years as a CFP®

Two Day Advisor Field Training

- How to utilize our Low Risk, Low Volatility, Portfolio Money Management System
- How to Build An Efficient and Successful Practice
- Our Top Marketing Ideas that have been successfully implemented by our Elite & Top Advisors
- How to be 'Field Savvy' to not fear competition
- Learn strategies that can help you dismantle advice offered by brokerage firms and banks
- Review of our Tools and Systems for case preparation

We know thousands of brokers and advisors have never been taught how to build a successful and thriving practice. If you are one of them, this training is a must attend. You will learn specifically the power of using our marketing and platform to help pick up potentially millions in AUM and how the platform can help increase your fixed life and annuity sales.

Let the front desk personnel know you are coming in for Horter Training. Room blocks expire two weeks before monthly training, so be sure to reserve your room prior to ensure the availability and discounted rate of \$124. For further information and to reserve your spot at training please contact Tricia Winterman via email (tricia@him-ria.com) or Pattie Hall via email (pattie@him-ria.com) or by phone (513) 984-9933.

*By participating in Horter training, attendee consents to the sharing of names and email addresses with Horter's strategic marketing partners for the purpose of confirming advisor affiliations.

Get in touch with us



For More Information

www.hortertrustedadvisors.com